

How Quorum Brought 6 Organisations Together onto a Single cloud Platform



The project delivered the following technical capabilities:

- Cloud based core infrastructure based in Microsoft Azure.
- Email and Collaboration services provided by Microsoft Office 365.
- A new telephone system delivered from Microsoft Office 365 Cloud PBX.
- Secure access to legacy applications hosted elsewhere.
- Secure "Follow me Printing" provided in the new office.
- A new cloud hosted Citrix desktop managed via the Citrix cloud but hosted within Microsoft Azure allowing access to resources securely from anywhere and any device.

Our client is a global leader in financial services and required the integration of 6 individual organisations which were merging into one.

They needed a provider who could build a Microsoft, cloud-based solution to a very tight timeframe. The additional challenge was standing up this greenfield project with no premises or systems in place.

The provider had to be able to deliver the following:

- To design and build a new and technologically advanced office and cloud infrastructure to support the client.
- To analyse and migrate the existing organisations applications and data to our client in-line with the user migration.
- Provide an onsite managed service with a permanent Quorum team based in the client's central London offices.

"Quorum gave us confidence from the outset. They demonstrated an understanding of not only the technology, but the overall requirements of the project. They knew that the budget and finish date were not open for discussion and were up for the challenge."



Starting from the ground up.

The brief was for Quorum to deliver a single, uniform, infrastructure and set of systems to support the new merged organisation, looking to further address the existing organisation's reporting and data management capability. The discovery phase looked at analysing the current ETA environment and what their ideal state would look like.

Quorum were tasked with creating an environment into which they could migrate and consolidate the data of 6 different existing bodies, while also looking to create a platform which would be responsive, secure, and effective.

The technology solution presented by Quorum focused on availability of services, security, and data management. Using Azure Infrastructure as a Service (IaaS) in conjunction with a Citrix Cloud management layer, Quorum delivered secure core desktop functionality and collaboration to a diverse set of users across the globe.

Microsoft Online Services were used to create a truly cloud-based deployment with superior capabilities than could have been created using an on-premises solution. This included using Microsoft Office 365 which compliments Azure and provides email and collaboration services. The Microsoft Cloud PBX solution through Office 365 was used to give a full phone system from the Cloud.

A true greenfield project

In addition to the IT platform provided, Quorum worked with the client to project manage the entire IT fit out/deployment in just 12 weeks. As well as the IT infrastructure and applications needed, Quorum ensured that the client had the hardware, training, physical assets, and additional managed service support to facilitate 250 users in the uptake of the new IT environment. Quorum worked with the client to ensure internal processes and policies were in place and compliance obligations were being addressed e.g. working towards GDPR compliance.

"Because this was a CAT A fit out of, effectively a start-up company, this project was truly more than an IT Platform, everything from cables and floor grommets to processes had to be project managed. Quorum designed as well as implemented the solution. We worked together with a transparency and trust which was key to the project."

The end of the beginning

The implementation is now complete, but that is not the end of the journey. The relationship between Quorum and our client continues to strengthen with the provision of an IT Director and Managed Services, with Quorum providing technical support and working closely with the leadership team on their future IT Strategy.

"Quorum are now wholly and seamlessly integrated into our day-to-day operational running and it's fantastic to get such positive and unsolicited feedback across the organisation regarding Quorum's service."